

Sherif Bukhtiar Daula

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Objective

Consummate security professional seeking a senior management position

Profile Summary & Qualifications

- 18 years plus work experience in G4S
- Strategic decision maker
- Excellent operational and executive leadership
- Strong knowledge in finance and management
- Ability to work across borders and time zones
- Skilled negotiator with strong customer skills
- Skilled in handling pricing strategies, competition and market strategies, new product roll-out and target marketing
- Able to work independently and under pressure
- Ability to motivate others to be successful
- Excellent communicator with strong written and presentation skills
- Strong ethical and professional values
- Ability to operate in diverse cultural environments

High integrity, energetic leader with recognized ability to run a company with a tenacious commitment to developing business plans for the long term and successful deliverer of profitable growth and profit.

Professional Experience

March 2012 – June 2015, G4S Qatar W.L.L

- Served as Director - Cash Solutions

October 2011 – February 2012, G4S India Cash Services (PVT) Ltd.

- Served as Managing Director

May 1998 – September 2011, G4S Bangladesh (P) Ltd. (Served in various key positions)

- Director & Head of Business Development
- Director & Head of Cash Solutions Business Unit over 10 years
- Head of Facility Services Business Unit
- Head of Sales & Marketing Department over 6 Years

Early Career

June 1997- April 1998, Phamed Inc. Montreal, Quebec

- Served as External Auditor

Continued

February 1995-May 1997, Law Office of David Chalk, Montreal, Quebec

- Served as Interpreter

Key Result Areas In G4S Bangladesh / India / Qatar

- Accountable for achievement of profit, Country, Regional & Group targets. Prepared, gained acceptance and monitored the implementation of the annual budget to ensure targets are met, that revenue flows are maximized and that fixed costs are minimized.
- Responsible for a significant portfolio and for building a strategy to ensure G4S' position as the number one security solutions provider in the country
- Developed and implemented organic and acquisitive growth strategies
- Developed strategic action plans to enhance account retention
- Identified new markets and service
- Negotiated with the customers to secure the most effective contract terms for the organization
- Successfully prepared major bids for Manned, Facility & Cash Solutions including US Embassy & Diplomatic Missions, Financial Institutions, Oil & Gas Companies, MNCs
- Developed plans for managing/retaining talent inside organization and for improving leadership strength
- Maintained liaison and communiqué with both national and international media, clients, financial institutions, and various government bodies

Academic & Training Details

- MBA, Roehampton University (In Progress, expected date of graduation, March 2017)
- B.S., Barrington University, 1997
- Advanced Certification in Security Management Preparation Course, ARC Training, UK, 2008
- Special CIT Training Programme, Group 4 Training (P) Ltd., India, 2002

Extra – Curriculum Activities

- Served as a Warden (Voluntary Position) for Canadian High Commission, Bangladesh
- Professional Membership: ASIS Qatar Chapter, OSAC Bangladesh Chapter
- Member of Army Golf Club, Uttara Club & Dhaka Club

Personal Information

- DOB: 1st February, 1967
- Nationality: Dual citizen of Bangladesh & Canada

Reference

- Reference will be furnished upon request